CONSEJO RENAL DE PUERTO RICO, INC. (A Non-Profit Corporation) Financial Statements and Independent Auditor's Report

June 30 2011 and 2010

#### TABLE OF CONTENTS

Independent Auditor's Report	1
Statement of Net Assets	2
Statement of Activities and Changes in Net Assets	3
Statement of Cash Flows	4
Notes to Financial Statements	6

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#### INDEPENDENT AUDITOR REPORT

To the Board of Directors Consejo Renal de Puerto Rico, Inc. San Juan, Puerto Rico

We have audited the accompanying statements of net assets of Consejo Renal de Puerto Rico, Inc. (a not for profit corporation) as of June 30, 2011 and 2010, and the related statements of activities, changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Entity's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Consejo Renal de Puerto Rico, Inc. as of June 30, 2011 and 2010, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental information accompanying the financial statements for the periods ended on June 30, 2011 and 2010, is presented of purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

\*\*Termandle\*\* Mathie \*\*August\*\* August\*\* Augu

February 22, 2012

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Statement of Net Assets
June 30, 2011

	Un	restricted <u>assets</u>		<u>Permanent</u>	ly r <u>e</u>	stricted ass	<u>ets</u>		,	
	<u>U</u>	nassigned	<u>lmṃı</u>	unosuppressive	. <u>Un</u>	ited Ways	_	lative ation		<u>Totals</u>
Cash	\$	378	\$	-	\$	2,447			\$	2,825
Investments	Υ	1,302,230	·	-		-		-		1,302,230
Accounts receivable, net		43,881		_		-		-		43,881
Other accounts receivable		21,190		-		-		-		21,190
Inventory		,		11,167		-		-		11,167
Property and equipment - net		18,519		_		-		-		18,519
Other assets		2,820								2,820
Total Assets	\$	1,389,018	\$	11,167	<u>\$</u>	2,447	\$		\$	1,402,632
		Lia	bilitie	s and Net Asse	ts					
Liabilities: Accounts payable Accrued expenses	\$	85,926 46,611	\$	3,907	\$	- - -	\$	8,986 - -	\$	98,819 46,611 892,438
Line of credit		<u>892,438</u>		<del>_</del>	-				_	<del></del>
Total liabilities		1,024,975		3,907	•	-		8,986		1,037,868
Net assets:										364,043
Unassigned		364,043		-	_			- 10 00E\		721
Restricted	_			7,260		2,447		(8,986)	_	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Total liabilities and net assets	\$	1,389,018	<u>\$</u>	11,167	7 :	\$ 2,447	\$ <u></u>	<u> </u>	\$	1,402,632

Statement of Net Assets June 30, 2010

Unrestricted	
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	Oi.	<u>assets</u>	Permanently restricted assets							
	<u>Ur</u>	nassigned	Immunos	suppressive ,	<u>Unite</u>	d Ways	_	slative nation		<u>Totals</u>
Cash	\$	28,947	\$	338	\$	575	\$	-	\$	29,860
Investments		1,333,223		-		· -		-		1,333,223
Accounts receivable, net		47,990		-		-		-		47,990
Donations receivable		-		-		-		-		-
Other accounts receivable	•	34,349		-		-		-		34,349
Inventory		<u>.</u> .		42,799		-		-		42,799
Property and equipment - net		21,679		-		-		-		21,679 2,820
Other assets	_	2,820								2,620
Total Assets	<u>\$</u>	1,469,008	\$	43,137	<u>\$</u>	575	\$		\$	1,512,720
		Liabi	lities and	Net Assets						
Liabilities:										
Accounts payable	\$	122,208	\$	•	\$	-	\$	2,171	\$	124,379
Accrued expenses		27,038		-		-		-		27,038
Line of credit		860,663		<del>-</del>				<del></del>		860,663
Total liabilities		1,009,909		-		-		2,171		1,012,080
Net assets:										
Unassigned		459,099		-		-		-		459,099
Restricted				43,137		575	_	(2,171)	_	41,541
Total liabilities and										4 540 700
net assets	\$	1,469,008	\$	43,137	\$	575	<u>\$</u>		<u>\$</u>	1,512,720

Statement of Activities and Changes in Net Assets
June 30, 2011

Unrestricted

	assets Permanently restricted assets				
	<u>Unassigned</u>	Immunosuppressive	United Ways	Legislative <u>Donation</u>	<u>Totals</u>
Revenues:		•			
Governmental appropriations	\$ -	\$ 225,000	\$ -	\$ 74,348	\$ 299,348
Donation - United Ways		•	60,718	-	60,718 193,207
Medical services - health plans	193,207	- 71	13	-	193,207
Interest	7.464	-	-	_	7,464
Fund raising activities	7,464 26;329		-	-	26,329
Donations	20,329 577	· -	-	_	577
Others			<del></del>		
Total revenues	227,577	225,071	60,731	74,348	587,727
Expenses:					
Operating and administrative	253,804	41,282	-	-	295,086
Immunosuppressive medicines	-	333,042	-	•	333,042
Promotional activities	9,704	·-	-	-	9,704
PHT clinic programs	-	•	46,117	64,129	110,246
Depreciation	3,159	-	-	-	3,159
Interest	27,589	. <u></u>	. <del> </del>		27,589
Total expenses	294,256	374,324	46,117	64,129	778,826
Change in net assets before unrealized loss on investments	(66,679	(149,253	) 14,614	10,219	(191,099)
Unrealized loss on investments	55,225		<u> </u>		55,225
Change in net assets	(11,454	(149,253	14,614	10,219	(135,874)
Net assets - beginning of year	459,097	43,137	575	(2,171)	500,638
Net transfers between funds	(83,600	113,376	(12,742)	(17,034)	
Net assets - end of year	\$ 364,04	3 \$ 7,260	\$ 2,447	\$ (8,986)	\$ 364,764

The accompanying notes are an integral part of these financial statements.

Consejo Renal de Puerto Rico, Inc.
(A Non-Profit Corporation)
Statement of Activities and Changes in Net Assets
June 30, 2010

	Unrestricted <u>assets</u>	<u>Permanentl</u>	y restricted ass	<u>ets</u>	
	<u>Unassigned</u>	<u>Immunosuppressive</u>	United Ways	Legislative <u>Donation</u>	<u>Totals</u>
Revenues:		,			
Governmental appropriations	\$ -	\$ 225,161	, \$ -	\$ 47,952	\$ 273,113
Donation - United Ways	-	-	59,772	-	59,772
Medical services - health plans	205,588	-	-	-	205,588
Interest	94,897	102	15	-	95,014
Fund raising activities	54,593	-	-	-	54,593
Donations	5,000	-	-	-	5,000
Others	1,280	<del></del>			1,280
Total revenues	361,358	225,263	59,787	47,952	694,360
Expenses:					
Operating and administrative	243,252	37,749	-	-	281,001
Immunosuppressive medicines	-	414,985	_	-	414,985
Promotional activities	82,501	· -	-	_	82,501
PHT clinic programs	,	-	56,886	68,000	124,886
Depreciation	10,064	-	, -	· <u>-</u>	10,064
Interest	25,666			<u> </u>	25,666
Total expenses	361,483	452,734	56,886	68,000	939,103
Change in net assets before					
unrealized loss on investments	(125)	(227,471)	2,901	(20,048)	(244,743)
Realize loss on investments	(144,343)				(144,343)
Unrealized loss on investments	158,995		<del></del>		<u> 158,995</u>
Change in net assets	14,527	(227,471)	2,901	(20,048)	(230,091)
Net assets - beginning of year	708,148	14,149	5,444	2,990	730,731
Net transfers between funds	(2 <u>63,576</u> )	256,459	(7,770)	14,887	
Net assets - end of year	\$ 459,099	\$ 43,137	\$ 575	\$ (2,171)	\$ 500,640

## Consejo Renal de Puerto Rico, Inc. (A Non-Profit Corporation) Statement of Cash Flows

June 30, 2011

	Unrestricted <u>assets</u>	<u>Permanently i</u>	estricted ass	<u>ets</u>	
a to the second properties of the second prope	<u>Unassigned</u>	<u>Immunosuppressive</u>	United <u>Ways</u>	Legislative <u>Donation</u>	<u>Totals</u>
Cash flows from operating activities					
Change in net assets:	\$ (11,454)	\$ (149,253)	\$ 14,614	\$ 10,219	<u>\$ (135,874)</u>
Adjustments to reconcile change in net assets to net cash provided by/ (used in) operating activities					
Depreciation	3,160	-	-	~	3,160
Accounts receivable Other accounts receivable Inventory Other assets	4,109 13,159 -	- - 31,632	- - -	- - -	4,109 13,159 31,632
Accounts payable	(36,282)	288,429	-	6,815	258,962
Accrued expenses	19,571				<u> 19,571</u>
Total adjustments	3,717	320,061		6,815	330,593
Net cash (used in) / provided by					
operating activates	(7,737)	170,808	14,614	17,034	194,719
Cash flows from investing activities					
Purchase of Securities	30,993				30,993
Net cash (used in) investing activates	30,993	<u> </u>			30,993
Cash flows from financing activities					
Advances from line of credit	31,775	-	-	-	31,775
Payments of line of credit Transfers between funds	(83,600)	(171,146)	(12,742)	(17,034)	(284,522)
Net cash (used in) / provided by financing activates	(51,825)	(171,146)	(12,742)	(17,034)	(252,747)
Net increase (decrease) in cash	(28,569)	(338)	1,872	-	(27,035)
Cash, beginning of year	28,947	338	575		29,860
Cash, end of year	\$ 378	\$	\$ 2,447	<u>\$ -</u>	\$ 2,825
Supplemental disclosure of cash flow in	formation:				
Interest payments	\$ 27,589	\$	<u>\$ -</u>	<u>\$</u>	\$ 27,589

The accompanying notes are an integral part of these financial statements.

Statement of Cash Flows June 30, 2010

	Unrestricted assets	<u>Permane</u>	ntly restricted a	<u>issets</u>	
	<u>Unassigned</u>	Immunosupp- <u>ressive</u>	United <u>Ways</u>	Legislative <u>Donation</u>	<u>Totals</u>
Cash flows from operating activities					
Change in net assets:	\$ (125)	\$ (227,471)	\$ 2,901	\$ (20,048)	\$ (244,743)
Adjustments to reconcile change in net assets to net cash provided by/ (used in) operating activities		`			
<sup>*</sup> Depreclation	10,064	-	-	-	10,064
Accounts receivable Other accounts receivable Inventory	(21,241) (325)	- - 3,091	- - -	-	(21,241) (325) 3,091
Other assets Accounts payable Accrued expenses	118,267 (872)	(31,741)	-	2,171	88,697 (872)
Total adjustments	105,893	(28,650)		2,171	79,414
Net cash (used In) / provided by operating activates	105,768	(256,121)	2,901	(17,877)	(165,329)
Cash flows from Investing activities					
Purchase of equipment Purchase of Securities	17,914	<u>.                                    </u>	<u>-</u>		<u> 17,</u> 914
Net cash (used in) Investing activates	17,914				17,914
Cash flows from financing activities					
Advances from line of credit Payments of line of credit Transfers between funds	133,469 (263,576)	256,459	- - (7,770)	14,887	133,469 - 
Net cash (used in) / provided by financing activates	(130,107)	256,459	(7,770)	14,887	133,469
Net increase (decrease) in cash	(6,425)	-	(4,869)	(2,990)	(14,284)
Cash, beginning of year	35,672	338	5,444	2,990	44,444
Cash, end of year	\$ 29,247	\$ 338	\$ 575	\$ -	\$ 30,160
Supplemental disclosure of cash flow inform	ation:				
Interest payments	\$ 25,666	\$ -	<u>\$</u>	\$ -	\$ 25,666

#### 1- Organization

The Consejo Renal de Puerto Rico, Inc. (the "Consejo") is a non-profit corporation organized under the laws of the Commonwealth of Puerto Rico in September 30, 1976. The main purpose of the Consejo is the promotion and prevention of renal diseases through education. Also, it administers the program of immunosuppressive drugs which provides medicines to kidney transplant patients.

The Consejo is exempt from corporate income tax, municipal tax and property taxes, in accordance with the various laws of the Commonwealth of Puerto Rico.

#### 2- Summary of Significant Accounting Policies

The financial statements of the Consejo have been prepared following the recommendation of Financial Accounting Standards Board in its "Financial Statements for Not-for-Profit Organizations". That prescribes the standards for external financial statements and requires not-for-profit organizations to prepare a statement of net assets, statement of activities and changes in net assets and statement of cash flows.

The pronouncement also requires the classification of the organization's net assets and its revenues and expenses into three categories according to the existence or absence of donor-imposed restrictions — permanently restricted, temporarily restricted, or unrestricted. In addition, pledges and unconditional promises to give are reported as temporarily restricted support upon date of notification and are then released from restrictions upon satisfaction of the time or use requirements. If a restriction if fulfilled in the same period in which the contribution is received, the Consejo reports the support as unrestricted.

#### **Income Recognition**

Contributions and donations are recognized as income when they are received or when they are unconditionally promised.

#### 2- Summary of Significant Accounting Policies (continued)

#### Contributions

The Consejo accounts for contributions in accordance with the requirements of the *Accounting* for Contributions Received and Contributions Made. The contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. When a donor restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities and changes in net assets as net assets released from restrictions.

#### Net assets unrestricted

#### **Unrestricted**

Funds which the Board of Directors has discretional control over its use and may assigned or used for any purpose deemed necessary within the operations of the Consejo.

#### Net assets permanently restricted

#### Immunosuppressive drugs program

The Consejo consists of a contribution from the Puerto Rico Health Department, the use of the funds are restricted exclusively to provide Immunosuppressive drugs to kidney transplants patients.

#### United Ways - Community Renal Health Project

The Consejo receives an annual contribution from United Ways of Puerto Rico, a non-profit entity, such funds are restricted for the development of educational and prevention programs for the community.

## 2- Summary of Significant Accounting Policies (continued)

#### Legislative donation

The Consejo receives a donation from the Puerto Rico Legislature which is restricted for the payment of salaries and fringe benefits of an epidemiology and an information systems coordinator.

#### Cash and cash equivalents

For purposes of the statement of cash flows, the Consejo considers currency on hand, certificate of deposits and highly liquid investments purchased with a maturity of three months or less to be cash equivalents.

#### Provision for bad debts

The Consejo accounts for the provision for bad debts based on accounts receivable aging balances. Other factors as accounts receivable trends, percentage figures of net patient revenue and collections and information of financial conditions of third-party payors, among other, are considered as part of the recognition of the provision for bad debts and/or write-off of accounts receivable.

#### Inventory

Inventory of supplies, consisting of controlled drugs and medicines specialized for patients with renal related diseases and other, are stated at the lower of cost or market (first-in, first-out basis).

#### Property and equipment

Property and equipment are recorded at cost, or if donated, at fair value at the date of receipt. Depreciation is provided over the estimated useful life of each class of depreciable asset and is computed on the straight-line method. The cost of repair and maintenance is expensed as incurred, major improvements are generally capitalized.

#### 2- Summary of Significant Accounting Policies (continued)

#### Investments

In accordance with Accounting for Certain Investments Held by Not-for-Profit Organizations, the Consejo reflects investments at fair value in the statement of net assets. Unrealized gains and losses on investments are reflected in the statement of activities and changes in net assets as increases and decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulations or by law. As well as for interest income and dividends that should be recognized in the statement of operations and changes in net assets.

#### Fair value of financial instruments

"Disclosures about Fair Value of Financial Instruments" requires the disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value. The carrying amount of cash, contributions and other receivables, prepaid expenses, accounts payable and accrued liabilities, none of which are held for trading purposes, approximate fair value due to the short-term maturities of these instruments.

#### Concentration of credit risk

Financial instruments, which potentially could subject the Consejo to concentration of credit risk, consist principally of cash deposits, investment in securities (including assets whose use is limited) and accounts receivable. The concentration of credit risk related to accounts receivable is limited in nature in result to the transactions with patients and insurance companies.

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 3- Accounts receivable

A summary of accounts receivable at June 30, 2011 and 2010 follows:

Medicare	\$ 70,124	\$ 47,990
Less: allowance for doubtful accounts	( <u>26,243</u> )	()
	\$ <u>43,881</u>	\$ <u>47,990</u>

#### 4- Property and equipment

A summary of property and equipment at June 30, 2011 follows:

Office equipment and computers	\$ 82,116	\$ 82,116
Leasehold improvements	<u>27,785</u>	<u>27,785</u>
	109,901	109,901
Less: accumulated depreciation and		
amortization	( <u>91,382</u> )	( <u>88,222</u> )
Property and equipment, net	\$ <u>18,519</u>	\$ <u>21,679</u>

#### 5- Investments

The Consejo has investments in mutual funds through a brokerage firm. The funds are invested in local and federal values exempt from income taxes.

At June 30, 2011 and 2010 the market values of these investments were as follows:

Year	Brokerage Firm	Original cost	Market value	Unrealized loss during the year	Accrued unrealized loss
2011	Santander Securities	\$ <u>1,343,134</u>	\$ <u>1,302,230</u>	\$ ( <u>30,993</u> )	\$(30,993)

Year	Brokerage Firm	Original cost	Market value	Unrealized loss during the year	Accrued unrealized loss
2010	Santander Securities	\$ <u>1,343,134</u>	\$ <u>1,333,223</u>	\$ ( <u>9,911</u> )	\$( <u>9,911</u> )

#### 5- Investments - continued

collateralized by the stocks and, if the value of the stocks drops sufficiently, the Consejo will be asked to either put in more cash, or sell a portion of the stocks. Margin accounts are federally regulated, but margin requirements and interest are imposed by the brokerage firm.

As of June 30, 2011, the margin account has a balance of \$892,438, interest is accrued at 1.40% and as explained there is no repayment dateline.

#### 6- Line of Credit

The Consejo closed line of credit with the financial institution on July 2010. At June 30, 2010, has a line of credit with a financial institution with a maximum borrowing limit of \$900,000. The outstanding balance was \$860,663 as of June 30, 2010. This line of credit is secured by the Consejo's investments in mutual funds (see note 5 above). Interest is accrued at the interbank's LIBOR rate plus 1.00% (2.19% as of June 30, 2010).

The Consejo incurred interest expenses on this line of credit of \$25,666 for the year ended June 30, 2010. Line of credit contains certain covenants, and in management opinion, the Consejo is in compliance with all covenants as of June 30, 2010.

#### 7- Commitments

The Consejo leased an office space in Hato Rey for its daily operations. Minimum annual rental payments amounted to \$33,840 and are payable in monthly installments of \$2,820. The Consejo incurred in rent expenses amounting to \$38,752 and \$37,908 at June 30, 2011 and 2010, respectively. The Consejo pays additional charges depending on the use of its facilities. Such additional payments relate to utilities, maintenance, etc and it change depending on the landlord operating costs.

#### 8- Contingencies

The Consejo is defendant in labor related cases and other lawsuits arising from its operations; management and legal counsel are of the opinion that the outcome of these suits will not have a material effect on the Consejo's financial position or the results of its operations. The accompanying financial statements do not include any adjustments that might result from the outcome of these uncertainties.

Supplementary Information (Schedule 1)

Statement of Functional Expenses June 30, 2011

te P	Unre	estricted								
	<u>a</u>	<u>issets</u>	Permanently restricted assets							
	<u>Unassigned</u>		<u>Immunosup</u> pressive		United <u>Ways</u>		Legislative <u>Donation</u>			<u>Totals</u>
Expenses:				•						
Salaries and fringe benefits	\$	85,458	\$	24,000	\$	25;415	\$	53,820	\$	188,693
Medical supplies purchases		-		339,829		-		-		339,829
Discounts on medical supplies purchases		-		(6,787)		-		-		(6,787)
Promotional activities		9,704		-		_		-		9,704
Professional services		20,995		14,085		_		-		35,080
Rent		38,752		~				_		38,752
Office expenses		18,835		-		11,778		3,364	-	33,977
Provision for bad debts		26,243		-		-		•		26,243
Utilities		9,336		-		3,800		-		13,136
Laboratory services		-		-		-		-		-
Depreciation		3,159		-		_		-		3,159
Interests		27,589		-		-		-		27,589
Other administrative expenses		54,185		3,197	_	5,124		6,945		69,451

294,256

\$ 374,324 \$ 46,117

64,129

778,826

Total expenses

# Consejo Renal de Puerto Rico, Inc. (A Non-Profit Corporation) Statement of Functional Expenses

June 30, 2010

	Unrestricted <u>assets</u>		Permanently restricted assets							
	Unassigned		Immunosup pressive		United <u>Ways</u>		Legislative <u>Donation</u>			<u>Totals</u>
Expenses:				,						
Salaries and fringe benefits	\$	93,204	\$	25,318	\$	26,245	\$	55,895	\$	200,662
Medical supplies purchases		-		420,561		-		-		420,561
Discounts on medical supplies purchases		`-		(5,576)		-		-		(5,576)
Promotional activities		82,501		-		-		-		82,501
Professional services		29,467		10,165		-		-		39,632
Rent		34,682		<u> </u>				6,088		40,770
Office expenses		14,740		-		12,369		1,634		28,743
Utilities		12,427		-		-		-		12,427
Laboratory services		-		-		6,751		-		6,751
Depreciation		10,064		-		-		-		10,064
Interests		25,666		-		-		-		25,666
Other administrative expenses		58,732		2,266		11,521		4,383		76,902
Total expenses	\$	361,483	\$	452,734	\$	56,886	\$	68,000	<u>\$</u>	939,103